

LOGISTICALLY *speaking*

ISSUE 01 DECEMBER 2010

Naval Medical Logistics Command, Ft. Detrick, Md.



A Note from the Commanding Officer

Contents

Welcome to the inaugural issue of LOGISTICALLY *speaking*, a quarterly publication from NAVMEDLOGCOM.

In an effort to improve communication and better serve our customers, we created a quarterly publication to provide timely and pertinent information. This publication will be placed on the NAVMEDLOGCOM MIL/GOVT webpage and should be easily accessible to all, no matter whether ashore or afloat.

The NAVMEDLOGCOM directorates will contribute content each quarter to include timely, relevant medical logistics and acquisition information that you can use to plan and execute your healthcare delivery and readiness missions.

The inaugural issue contains an overview of each of our directorates. Please take a minute to review the publication and look for our second issue to be released in March 2011.

NAVMEDLOGCOM is always looking for better ways to engage our customers, improve services and identify opportunities for innovation and efficiency. We sincerely hope that you find this publication a helpful and informative resource.

Thank you,

CAPT James 'Bernie' Poindexter III, MSC, USN
Commanding Officer, Naval Medical Logistics Command

- Legal Counsel
- Acquisition Management
- Medical Equipment and Logistics Support
- Operational Forces Support
- Healthcare Services
- Expeditionary Medical
- Small Business Program
- Public Affairs



OFFICE OF COUNSEL (OGC)

The Office of Counsel for NAVMEDLOGCOM is a component of the Navy OGC law firm and is a field office within the Office of Counsel of the Naval Supply Systems Command (NAVSUP)

Mission:

Its primary focus is the practice of preventive law, a concept analogous to preventive medicine. The office assesses legal risks and recommends safeguards before those risks transform into serious legal concerns. Through effective legal advice, advocacy and problem solving, the attorneys better enable their clients at NAVMEDLOGCOM, and throughout BSO-18, to accomplish their respective missions relating to the delivery of health care, medical logistics, acquisition and contracting, human resources, and financial management.

The Office of Counsel consists of two Navy OGC attorneys who advise clients in these areas:

- Federal Acquisitions / Government Contracts
- GAO & Agency bid protests/contract claims & disputes
- Business/Commercial Law
- Fiscal and Appropriation Law
- Healthcare Delivery Law
- Civilian Labor Law*
- Ethics/Standards of Conduct*

(*NAVMEDLOGCOM clients only)

For questions or advice in any of the above areas, you may email
John.Osing@med.navy.mil



What traditional greeting
for hailing other vessels
was originally a Viking
battle cry?

Answer on the back

Bamboozle

In today's Navy, when you intentionally deceive someone, usually as a joke, you are said to have bamboozled them.

The word was used in the days of sail also, but the intent was not hilarity. Bamboozle meant to deceive a passing vessel as to your ship's origin or nationality by flying an ensign other than your own -- a common practice of pirates.



ACQUISITION MANAGEMENT DIRECTORATE

The Acquisition Management Directorate is the heart of the Navy's Bureau of Medicine and Surgery (BUMED) contracting program. The directorate is made up of a dedicated professional staff of contracting officers and negotiators, specializing in executing contracts for medical services, medical supplies, and equipment for the fleet, fleet hospitals, and medical treatment facilities worldwide. The directorate serves as the focal point for providing procurement guidance and contract administration support to all the medical and dental activities within BUMED. The directorate specializes in the acquisition of direct healthcare providers utilizing personal services contracts which are authorized under the authority of 10 U.S.C. 1091.

What you will be able to find under the Acquisition Management Directorate tab in future issues:

- Systems Status Development, Strategic Sourcing and Contract Support Division highlights
- New policies and regulations
- Frequently Asked Questions submitted and answered by the Contracts Administration Section
- COR Corner – questions and answers submitted by the Contracting Officer's Representatives (CORs)
- Research and Equipment Contracts Division updates and highlights
- Services Contracts Divisions – locum tenens initiatives, listing of COR classes
- Updated Assignments – who is working where, in what geographical area of responsibility and contact information* (click here to view org chart)
- Director/Deputy Director's Corner: topics provided by the Acquisitions Management Director and Deputy Director each quarter

Contact information for the Acquisition Management Directorate: NMLC-ProcurementMgmt@med.navy.mil.



Between the Devil and the Deep

In wooden ships, the "devil" was the longest seam of the ship. It ran from the bow to the stern.

When at sea and the "devil" had to be caulked, the sailor sat in a bo'sun's chair to do so. He was suspended between the "devil" and the sea -- the "deep -- a very precarious position, especially when the ship was underway.

First Admiral

The first Navy Admiral was David Glasgow Farragut, appointed 25 Jul 1866.



NMLC Organizational Chart for Acquisition Management Directorate

SCD 1 PSC East and South

Region	Customer	Team
E	BMC Brunswick	SCD 1.1
E	NBHC Groton	SCD 1.1
E	NBHC Newport	SCD 1.1
E	NBHC Portsmouth	SCD 1.1
E	NBHC Saratoga Springs	SCD 1.1
E	NDC Camp Lejeune	SCD 1.2
E	NH Beaufort	SCD 1.2
E	NH Camp Lejeune	SCD 1.2
E	NHC Annapolis	SCD 1.1
E	NHC Charleston	SCD 1.2
E	NHC Cherry Point	SCD 1.2
E	NHC Great Lakes	SCD 1.1
E	NHC Patuxent River	SCD 1.1
E	NHC Quantico	SCD 1.1
E	NMC Portsmouth	SCD 1.2
E	NNMC Bethesda	SCD 1.1
E	Pentagon	SCD 1.1
S	NH Corpus Christi	SCD 1.1
S	NH Jacksonville	SCD 1.1
S	NH Pensacola	SCD 1.1
S	NOMI Pensacola	SCD 1.1

SCD - 2 PSC West

Region	Customer	Team
W	NACC Port Hueneme	SCD 2.1
W	NDC Camp Pendleton	SCD 2.1
W	NDC Okinawa	SCD 2.1

Melanie, Muscar, Division Chief, ext 3124

SCD 1.1

Andrea Greybush-Mangroo, KO/ Team Lead, ext 9331
 April Martin, ext 8433
 Amber O'Bryan, ext 8892
 Katie Sheckels, ext 3067
 Heather Huston, ext 7005 *MATO Matrix Team

SCD 1.2

Jeanette Wolfe, KO/Team Lead, ext 2464
 Jayme Fletcher, ext 0300
 Jennifer Tait, ext 1200
 Erik Przygocki, ext 0244
 Ronnie Sanford, Ronald.Sanford@med.navy.mil
 ext 9330

E-Mail: first.last@med.navy.mil
 Phone: (301) 619-XXXX (extention)

Christopher Sherman, Division Chief, ext 0706

Christopher.Sherman2@med.navy.mil
 SCD 2.1



MEDICAL EQUIPMENT AND LOGISTICS SOLUTIONS DIRECTORATE

The Medical Equipment and Logistics Solutions Directorate provides support to Equipment and Materials Programs for Navy Medicine. The directorate is made up of Active-Duty Military, Civilian, and Contractor staff that provide customer support and program development for BSO-18 and some Fleet programs. The directorate is divided into three departments which support all areas of Equipment and Material Management:

Clinical Engineering

The Clinical Engineering Support Division provides all clinical/biomedical engineering support for the Navy, implementing medical equipment for all brick and mortar facilities within BSO-18. The division provides central budgeting and program management for clinical and investment equipment for the Bureau of Medicine and Surgery. Current and upcoming projects include:

- BRAC outfitting of Walter Reed National Military Medical Center at Bethesda
- Equipment projects for Role-3 facility at Kandahar, Afghanistan
- Rejuvenation of Testing and Evaluation Program

Equipment, Technology and Material Management

The Equipment, Technology and Material Management Division provides Equipment Management, Maintenance Management, Material Operations, and Analytical support for programs throughout BSO-18 through Logistics Assist Visits (LAV) and monthly monitoring of performance metrics. Services provided include research and benchmarking; gathering information and analyzing data; providing recommendations for process improvement or development of new business practices; creating workflow processes in conjunction with information management tools and techniques; and presenting of data to various levels within the organization. Upcoming projects include:

- BIOMED Management Training Collaboration with the Navy BMET Schoolhouse
- Logistics Assist Visit Program Expansion
- VIALS Version 2 Updates for 2011-2012 Flu Season

Imaging Informatics

The Imaging Informatics Division develops the strategic vision for, and executes the Imaging Informatics program for Navy Medicine which includes successful and coherent planning, deployment, integration, sustainment and life-cycle management to the greatest clinical and financial benefit possible. Provides support to internal and external customers for Medical Equipment Information Assurance. Core areas include:

- Picture Archiving and Communication Systems Projects
- Dental Digital Imaging Projects
- Information Assurance

Contact information for the MELS Directorate: NMLC-MELS@med.navy.mil

Bib

The portion of a Navy enlisted uniform that hangs from the back of the neck. In the wooden navy it was fashion for sailors to have long hair but it would get blown about by the winds and get stuck in the rigging or machinery. To counteract this sailors at sea would braid their hair and dip it in tar (used to seal the boards on the ship). When ashore on liberty (as opposed to a longer leave where they would wash the tar out of the hair) they would cut a bib out of sack cloth and tie it around their neck to keep from getting tar on their one good shirt. The bib eventually became an official part of the enlisted uniform.



OPERATIONAL FORCES SUPPORT

The Assemblage Management Section directly supports fleet Headquarters staffs, Type Commanders and other stakeholders ashore and afloat in managing the medical capability of each operational unit or platform through the logistics and technical data management of materiel contained within the Authorized Medical Allowance List (AMAL) and Authorized Dental Allowance List (ADAL). In addition to the Navy, the Assemblage Management Section participates and contributes to joint DoD level medical materiel working groups with the Army and Air Force that focuses on standardizing medical materiel and equipment across the services.

The Procurement Support Section works with Fleet Headquarters and Operational Type Commanders to execute the shipboard equipment replacement program for active ships as well as the two hospital ships. This section also works with the shipbuilding Program Executive Offices staff in the fitting-out and outfitting of the newest ships to enter the fleet. One recent initiative has been the fielding of a NAVMEDLOGCOM web-based Fleet Procurement Program (FPP) that provides internal workflow tracking and procurement status. Customers can use the system to download contracts enabling them to determine when equipment is available for pick up at waterfront materiel processing locations.

The Equipment Support Section is staffed with logistics management specialists, biomedical engineers and biomedical equipment technicians (BMETs) who provide a myriad of products and services to our fleet stakeholders. This section ensures the Naval Sea Systems Command designs current and future ships medical spaces with the proper electrical, plumbing, ergonomic and environmental considerations for operating the required medical equipment.

The Equipment Support Section has provided consultative services to the U.S. Army for the space design of their Landing Craft Utility (LCU) platform in its expected expanded use in combat river operations and the need for greater casualty care capability.

This section is in the process of developing a curriculum to train BMETs currently on ships or en route to a ship on the logistics systems used to manage the medical and dental equipment programs.

The senior staff in the Operational Forces Support Directorate is involved in work groups with their counterparts at Defense Logistics Agency (DLA)-Troop Support, Defense Medical Materiel Program Office (DMMPO), U.A. Army Medical Materiel Agency (USAMMA) and the Air Force Medical Logistics Office (AFMLO). These work groups assess and resolve issues surrounding operational Class VIII supply chain challenges and provide advice to Fleet Health Services Support and Logistics leadership.

Contact information for the Operational Forces Support Directorate: NMLC-
OFS@med.navy.mil



Bitter End

As any able-bodied seaman can tell you, a turn of a line around a bit, those wooden or iron posts sticking through a ship's deck, is called a bitter. Thus the last of the line secured to the bits is known as the bitter end. Nautical usage has somewhat expanded the original definition in that today the end of any line, secured to bits or not, is called a bitter end. The landlubbing phrases "stick to the bitter end" and "faithful to the bitter end" are derivations of the nautical term and refer to anyone who insists on adhering to a course of action without regard to consequences.



Healthcare Services Strategies Directorate

Since 1987, the Healthcare Services Strategies Directorate has had responsibility for development of technical specifications for the Navy's Bureau of Medicine and Surgery (BUMED) healthcare contracting program. The directorate has served as a focal point for Navy healthcare contracting analysis, BUMED healthcare data reporting, requirements development, and lessons learned. Further, the directorate keeps pace with healthcare industry trends, and provides a consultative service for customers advising on all forms of alternative healthcare delivery and advocating best business practices.

The Healthcare Services Strategies Directorate maintains the Healthcare Contracting Database (HCD). The HCD tracks all Navy Medicine services contracts, and allows for the generation of both standard and ad hoc reports. Through the use of the HCD, analysts and contracting personnel can rapidly access information such as contract costs by labor category, facility, and contract; hours tracking, number of contracted personnel, performance periods, and a variety of other data sets. If, for example, an MTF Commanding Officer wishes to know how many contract physicians are currently in their facility, and the average hourly rate, that information can be provided in a matter of minutes.

The Healthcare Services Strategies Directorate, in coordination with command legal counsel and the Acquisition Management Department, provides Contracting Officer's Representative (COR) training several times each year both on and off site. The directorate also performs site visits to provide training and presentations to any Naval command requesting such services.

As NAVMEDLOGCOM is the only Navy contracting office authorized to award Personal Services Contracts, this directorate has developed significant corporate knowledge and a substantial library of work statements for medical services contracting. The Healthcare Services Strategies Directorate represents a unique resource; no other branch of the Department of Defense maintains a directorate specifically charged with the supporting medical services contracting. This allows customers a single source for cost estimates, technical information, training, and most importantly, corporate knowledge specific to medical services contracting.

[Link for organizational chart for Healthcare Services Strategies](#)

Contact information for the healthcare Services Strategies Directorate:
NMLCHealthcareservices@med.navy.mil



Bravo Zulu

The term originates from the Allied Signals Book (ATP 1), which in the aggregate is for official use only. Signals are sent as letters and/or numbers, which have meanings by themselves sometimes or in certain combinations. A single table in ATP 1 is called "governing groups," that is, the entire signal that follows the governing group is to be performed according to the "governor." The letter "B" indicates this table, and the second letter (A through Z) gives more specific information. For example, "BA" might mean "You have permission to . . . (do whatever the rest of the flashing light, flag hoist or radio transmission says) "BZ" happens to be the last item in the governing groups table. It means "well done".



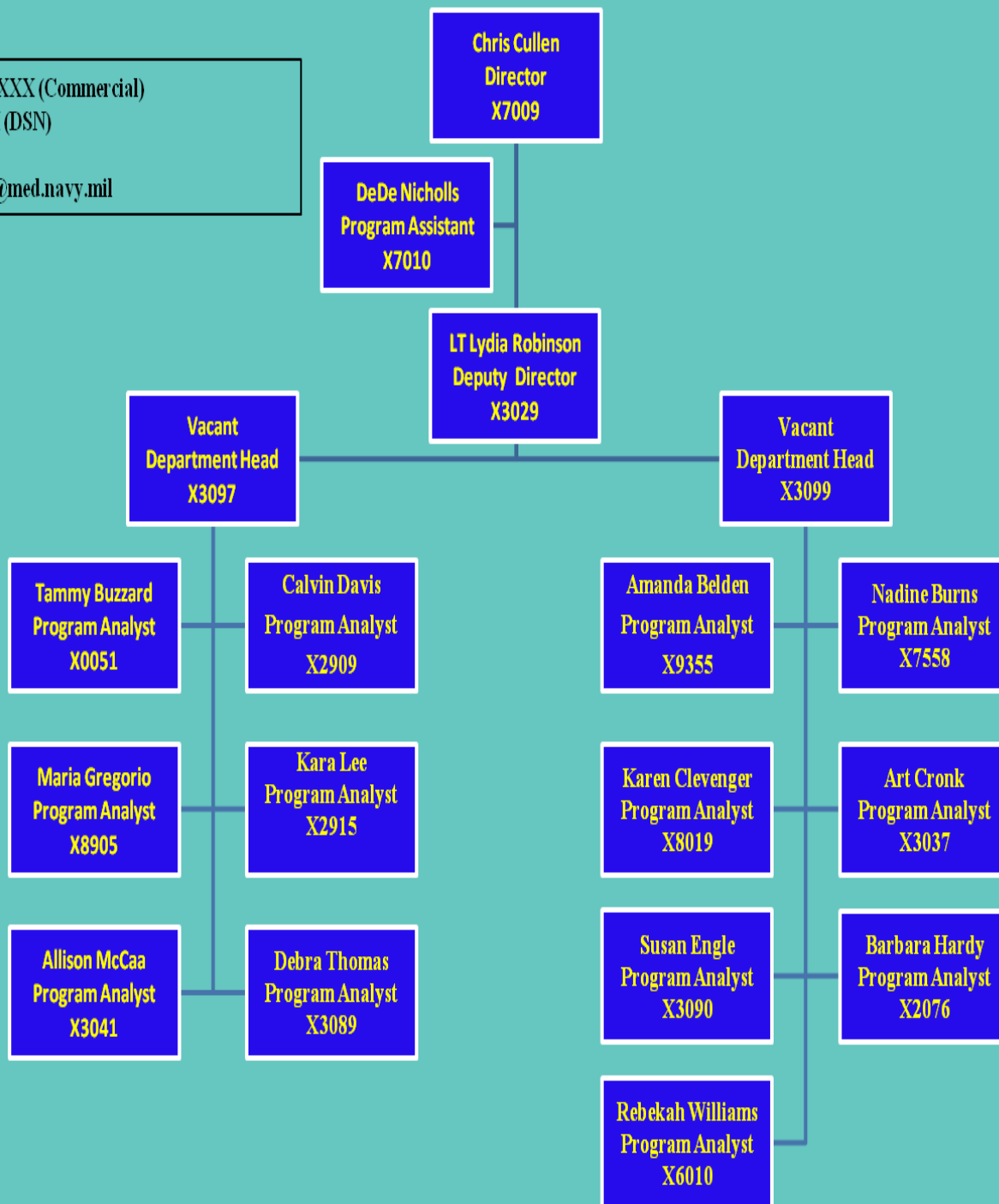
Healthcare Services Strategies Directorate

301-619-XXXX (Commercial)

343-XXXX (DSN)

Email:

First.Last@med.navy.mil





Expeditionary Medical Logistics

The Expeditionary Medical Logistics (EML) Program's mission is a component of the Expeditionary Health Services System providing U.S. Navy's Theater Hospitalization, deployable medical systems' (Expeditionary Medical Facilities (EMF)). The EMF receives patients from sea-based platforms and forward medical facilities and directly supports Fleet and Fleet Marine Forces engaged in combat operations.

EML has participated in:

Operation Enduring Freedom:

EMF-10 – Tbilisi, Georgia

EMF-10 – Djibouti

EMF-116 – Guantanamo Bay, Cuba

NATO Role 3 – Kandahar, Afghanistan

Operation Iraqi Freedom:

EMF-116 – Iraq

EMF-116 – Rota, Spain

EMF-250 – Rota, Spain

EMF-44 – Kuwait

Humanitarian Missions:

Haiti earthquake

Indonesian earthquake

Hurricane Katrina

Hurricane Rita

For any questions regarding EML, contact Mr. William Hartmann at william.hartmann@med.navy.mil or via phone at (301) 619-3047



Chit

One tradition carried on in the Navy is the use of the chit. It is a carry over from the days when Hindu traders used slops of paper called citthi for money, so they wouldn't have to carry heavy bags or gold and silver. British sailors shortened the word to chit and applied it to their mess vouchers. Its most outstanding use in the Navy today is for drawing pay and a form used for requesting leave and liberty. But the term is currently applied to almost any piece of paper from a pass to an official letter requesting some privilege.



SMALL BUSINESS PROGRAMS OFFICE

Biz Buzz is where you will find news and information about NAVMEDLOGCOM's Small Business Program.

This just in . . . NAVMEDLOGCOM has a new, full-time Small Business Programs Officer (SBPO), Ms. Mimi McReal. Ms. McReal has been with NAVMEDLOGCOM for more than 23 years and brings a wealth of experience in healthcare service contracting program management for Navy Medicine to the position. As the SBPO, Ms. McReal will be responsible for implementing and directing the NAVMEDLOGCOM Small and Disadvantaged Business Utilization (SADBU) Program and serve as the authority regarding policies, procedures and methods related to contracting with small and disadvantaged businesses.

As the outreach coordinator and liaison to small businesses, Ms. McReal's goal is to expand NAVMEDLOGCOM's existing Small Business Program. Researching and locating small businesses whose capabilities match NAVMEDLOGCOM's types of acquisitions to support Navy Medicine, Ms. McReal will channel those companies to the appropriate acquisition personnel.

Attending SMART Proc 2010 in Frederick, Md., Ms. McReal joined several DoD procurement officials who met with local industry to network and promote opportunities for small businesses with the Federal government. This annual event was sponsored by regional U. S. Representatives in the Maryland-Delaware-Pennsylvania-New Jersey area as an outreach and education event to encourage partnerships among small businesses and Federal contracting offices.

Each quarter, look for the bee that's got the buzz on small biz! The NAVMEDLOGCOM newsletter will contain updates on Navy's small business programs, including upcoming events and conferences, new regulatory information, and recent changes to policy that impact small business programs for Navy Medicine's customers.

For any questions regarding Navy's small business programs, contact Ms. McReal at Mimi.McReal@med.navy.mil or via phone at (301) 619-3097



What ethnic group was largely responsible for building most of the early railways in the U.S. West?

Answer on the back





PUBLIC AFFAIRS OFFICE

NEW EMPLOYEES AT NAVMEDLOGCOM

Margaret Ely began her career at the Naval Air Systems Command as a member of the Navy Logistics Career Intern Program. She then moved to a position as an Assistant Program Manager for Logistics for the Common Avionics Directorate followed by a position at Naval Supply Systems Command Headquarters in Mechanicsburg Pa. Ms. Ely served as team lead for the Training and Communications team during Enterprise Resource Planning (ERP) implementation at NAVSUP headquarters and deployed to the Project and Contracting Office (PCO), Baghdad, for a temporary assignment. Upon her return from Iraq, Ely accepted a position as the Fleet Medical Commodities Manager for Naval Supply Systems Command Headquarters. Ely then deployed to Baton Rouge, La., to assist in the Katrina Relief Effort as a COR and Technical Monitor for the establishment of housing communities for displaced residents.

NAVMEDLOGCOM is pleased to have Ms. Ely on board as the Deputy Director for the Medical Equipment and Logistics Solutions Directorate.

Deniz Mackey received her bachelors and masters degrees from the Catholic University of America in biomedical engineering. She worked as a contractor before signing on at NAVMEDLOGCOM and works as a biomedical engineer with the Operational Forces Support Directorate.

Michael Appenzellar recently transferred from working as an Army contractor to work at NAVMEDLOGCOM as a senior systems engineer on the MID/Web development team. Prior to the Army, Mr. Appenzellar worked as an interactive senior web developer and assisted in the building of several large sites for private concerns.

Chris Sherman has over 18 years of Federal government contracting experience, 13 of which involve Navy contracting. He recently moved from the U.S. Army Medical Research Acquisition Activity at Fort Detrick and prior to that was assigned to the Naval Sea Systems Command.

NAVMEDLOGCOM is pleased to have Mr. Sherman as Chief of Services Contracts Division in the Acquisition Management Directorate.



Drinking a Toast

This term for drinking to one's health, or in one's honor was coined in early days along the water-fronts, when it was customary to place a small piece of toast in the hot toddy and the mulled wine which was popular with seamen of the day.



PUBLIC AFFAIRS OFFICE

RETIRING FROM NAVMEDLOGCOM

Nanette Clark worked at NAVMEDLOGCOM for over 22 years and retired in December as a supervisor in the Healthcare Services Strategies Directorate. Ms. Clark recalled many changes during her long tenure.

When Ms. Clark first came on board, the Healthcare Services Strategies office was located off base in a medical office building. This was followed by a move into a WWII temporary building, complete with asbestos and rusty piping. Healthcare Services Strategies then moved into a one-story cement block building and trailer that could not house the entire directorate so the directorate was split into two divisions, Ms. Clark was assigned to the trailer. The entire command then moved into several older converted barracks buildings that were a rabbit warren of offices and cubicles. The final move was to the brand new DMLC building located on Fort Detrick that was able to accommodate the entire command on one floor and the entire Healthcare Services Strategies in one grouping and where Ms. Clark received one of the coveted window spots.

Ms. Clark comments, "The people you work with greatly attribute to the level of enjoyment you have for your job. I was lucky enough to have the opportunity to meet and work with some fantastic people and some with very unique personalities."

Her retirement plans include restoring antique British cars, traveling, quilting, sewing, shopping and sleeping, not necessarily in that order.

Lawrence Little started his career in the Chemical Corps for the U.S. Army with a tour in Vietnam. He moved on to the University of Maryland Cooperative Extension Program working with farm children and the 4-H Program. Mr. Little then transferred to the garrison at Fort Detrick as a supply systems analyst and finally landed at NAVMEDLOGCOM in 1993.

Beginning his NAVMEDLOGCOM career as a healthcare analyst, Mr. Little was asked to assist in completing the strategic plan for the command. He then transferred to the Administration Directorate where he worked on both quality and manpower tasks. Working for the Administration Directorate, Mr. Little assisted NAVMEDLOGCOM in becoming one of the first Navy or DoD commands to gain an ISO affiliation.

Mr. Little particularly enjoyed assisting on completing a submission for NAVMEDLOGCOM to the Maryland Performance Excellence Awards program, a program for organizational best practices and performance excellence that can be measured in seven areas: leadership; strategic planning; customer and market focus; measurement, analysis and knowledge management; workforce focus; process management; and results.

Mr. Little has always felt strongly about serving others and being part of a bigger team and is looking forward to doing volunteer work with the local Veterans Administration programs and/or with the local hospital.

A favorite saying is by former UCLA basketball coach, John Wooden, who was one of the most beloved coaches by his former players, is Mr. Little's favorite. Wooden said, "very seldom do the best players make the best team, I am more concerned about the total product, not just the individual but the welfare of the team." Mr. Little has always liked being part of a team.



The trouble with retirement is that you never get a day off.
~Abe Lemons

Retirement is wonderful. It's doing nothing without worrying about getting caught at it.
~Gene Perret

The question isn't at what age I want to retire, it's at what income.
~George Foreman

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(L-R Back) Rich Schlegel, Charles Teague, Cliff Dunlap, Warren Hyatte, HM1 Daniel Quick, John Athey (L-R Front) HMCS Jennifer Caldwell, Megan Hobson, Tanzy Logue, Mike Schomer and Noel Bondoc (not pictured), members of the Operational Forces Support Directorate visited the Frederick Community Action Agency to assist with organizing 400 cubic feet of food items for the Frederick Food Bank as a community outreach event for the holidays. U.S. Navy photo by Richard Schlegel

(L-R) Amanda Rutten, Ronnie Sanford, Terri Lamb, Exkelia Thomas, members of the NMLC MWR Holiday Committee, show off collected canned goods and toiletry items intended for the Frederick County Community Action Agency as an outreach event for the holidays. U.S. Navy photo by Sheila Gorman



Melanie Muscar, NAVMEDLOGCOM Services Contract Division Chief, is inducted into the 2010 Hood College Athletic Hall of Fame in November for her contributions to both soccer and softball. Photo by Graham Cullen, *Frederick News Post*.



LSC Eric Jackomino and HMCS Jennifer Caldwell practice their technique for choking victims during a renewal of CPR and first aid training. The course trainer encourages HMCS Caldwell to really put forth some force to dislodge an object. The event was



(L to R) HMCM Pat Modglin, COMSECONDFLT, HMCM Phillip Nafus, COMSIXTHFLT and HMCM Jake Joaquin, EHSPAC (Expeditionary Health Service -Pacific) continue to clarify an issue even while on a short recess from the Fleet-TYCOM Medical Conference held at Naval Medical Logistics Command, Fort Detrick, Md. The twice yearly conference allows senior enlisted from throughout the fleet to discuss current fleet medical issues. U.S. Navy photo by Sheila Gorman



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TRIVIA ANSWERS:

The traditional greeting for hailing other vessels that was originally a Viking battle cry is AHOY

The ethnic group that was largely responsible for building most of the early railways in the U.S. West was the Chinese.

NAVAL MEDICAL LOGISTICS COMMAND

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